

PUTTING THE POWER IN YOUR HANDS!

SOLUTIONS FOR
**RESIDENTIAL
PROPERTY OWNERS**
FEATHERBROOKE ESTATE



TRIFold Energy Group



**BRIGHT LIGHT
SOLAR VCC**

WHO WE ARE

Bright Light specialises in providing cost effective, fully funded solar and efficient energy solutions to residential home owners, gated estates, commercial office parks, industrial clients, lodges and agricultural clients, property developers and EPC's, offering the opportunity to access cheaper cleaner energy.

We offer fully funded solar and efficient energy solutions as well as the opportunity to own the solar infrastructure.

Our investment mandate is to invest in long term solar energy projects. We engage prospective clients from start to end, including deal origination, negotiation of long-term electricity supply agreements, engineering, procurement and construction of the projects, as well as maintenance, billing and monthly performance reporting.

Our credentials include:

- » Experienced solar professionals
- » Proven track record of funding and installing small, medium and large-scale rooftop and ground-mounted solar and efficient energy projects
- » Registered member of SAPVIA (South African Photovoltaic Industry Association)
- » Fully compliant with all regulatory requirements
- » Only best-of-breed equipment (Tier 1) with panel warranties of 25+ years and inverter warranties for the duration of the contract

Bright Light Solar VCC Ltd is a registered S12J venture capital company (FSCA license no 47804) in terms of the Income Tax Act (SARS VCC reference number VCC-0060).

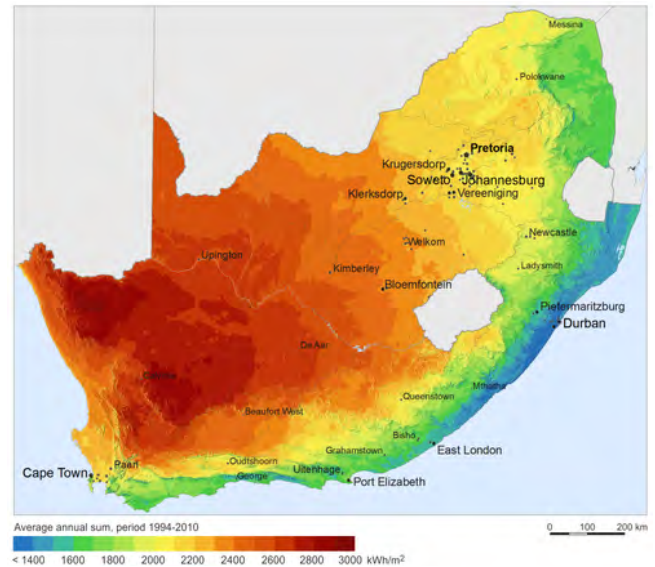
POWERING THE FUTURE

At Bright Light, we believe that we can make a positive difference to the future of South Africa, by providing unique funding solutions to clients to assist in the installation of solar and efficient energy projects on their rooftops, in their carparks, or on unutilised space on their properties.

The solar irradiation levels across South Africa, coupled with the inefficient, ineffective and expensive power alternatives, provides our clients with a significant opportunity to benefit from clean, efficient solar energy as well as other efficient energy technologies.

Did you know?

Every day, enough energy from the sun hits the earth, to power all earth's energy needs for nearly 30 years. The possibilities with solar and efficient energy are endless!



**Working in proud partnership with the sun
and TRIFold Energy Group.**



TRIFold Energy Group

The TRIFold Energy Group vision and objective is to be the leading emergent company within the Renewable Energy and Wholesale Fuel and Lubricants Industry sectors, with specific focus on providing quality, affordable products and unparalleled service.

OUR VISION



To be the leading private investment fund for solar projects in South Africa.



To enable access to cheaper, cleaner energy for clients across the country.



To build unique energy solutions for our clients.



To build a better future.

**WE ARE PASSIONATE ABOUT CHANGING THE WAY SOUTH
AFRICANS CONSUME ENERGY!**

SOLUTIONS FOR RESIDENTIAL HOMES

Bright Light offers a range of solar, battery storage and hot water solutions to residential homeowners looking to reduce their dependency on the national grid. Our solar solution does not require any upfront capital expenditure, we effectively fully fund, install and maintain and add value to your property. Putting the power in your hand and savings in your pocket!

Our residential solutions provide:

- **Solar PV panels**
- **Batteries**
- **Integrated domestic heat pump solutions**

» SOLAR

Bright Light funds the solar infrastructure and manages the installation of solar projects on rooftops providing you the opportunity to purchase cheaper, cleaner and more reliable energy. Consumption and performance monitoring is all catered for by the online and mobile based application that clients have access to 24-7.

Fixed annual tariff escalations and full transparency into the monitoring platform, provides our clients with full visibility of their consumption and costs into the future.

» BATTERY STORAGE

Our battery storage solutions reduce our clients' dependency on the national grid and mitigates the impact of loadshedding and rolling power cuts, especially for those that work from home.

» HOT WATER SOLUTIONS

The cost of heating water typically utilises 50-60% of your monthly electricity bill. Water is an excellent store of energy and efficient storage of water that is heated with solar power and heat pumps will substantially reduce your monthly electricity costs.

Our residential hot water solutions utilise an energy efficient heat pump system that uses just 750 watts of energy as opposed to a traditional electric geyser using up to 4,000 watts per hour to heat water.

HOW WE DO IT

Bright Light was established in 2017. We have raised funds from private individuals, corporate entities and Trusts that were looking to invest in a greener future and utilise this funding to invest in long term solar projects. Management have invested alongside our investors.

Our funded solar offering includes the following:

- » Full 100% funding of the upfront capital expenditure requirement
- » Insuring the infrastructure over the period of the contract
- » Maintaining the infrastructure
- » Real time monitoring of the performance, to ensure full benefit passes to the client

The tariff we charge to clients, if feasible, is lower than the client's current council tariff, providing them with the opportunity to purchase cheaper, cleaner energy whilst increasing property value.

We **fund, insure, maintain and monitor** the solar and efficient energy infrastructure and provide our clients with the opportunity to purchase **cheaper, cleaner** energy from us whilst providing them with **energy security**.



GRID TIE SOLAR SOLUTIONS

The rising price of electricity paired with the unstable and unpredictable supply of energy in South Africa is one of the greatest challenges we face as a country. Now more than ever, residential property owners need to seek out ways to cut unnecessary costs, and what better way to do this than with the implementation of clean solar energy solutions.

Bright Light is specialised to fund and manage the installation of solar projects on rooftops, carports, or any other unused space on clients property. We fully customise our solution to fit your space and energy requirements and our team of experts is always on hand to attend to any queries or maintenance requirements.

Our solar solutions rely on the ever-present sun, while conventional energy relies on the supply of coal and adequate expertise and infrastructure to deliver electricity to millions of homes around the country.

With our solar solution, you can expect:

- No upfront capital expenditure required and the infrastructure is insured by us over the period of the contract
- Ongoing maintenance of the infrastructure is included
- We offer real-time monitoring and an app based management system for residential homeowners to monitor their solution
- The tariff per kWh we charge is lower than the current council tariff

What better way to enhance the attractiveness of your property than with cheaper, greener energy.

BATTERY STORAGE SOLUTIONS

Bright Light offers a range of battery storage solutions for residential property owners seeking energy independence from the grid.

Our storage solutions offer residential property owners the opportunity to mitigate the effects of loadshedding, with various alternatives and sizing to select from.

How you benefit from our battery and storage solutions:

- ✓ Zero upfront capital expenditure, ongoing maintenance or insurance costs
- ✓ Fixed monthly energy costs with fixed escalation options
- ✓ Cheaper, cleaner, consistent energy production
- ✓ No regulatory or technology risk

Bright Light has successfully implemented and installed several residential solutions for property owners clients to ensure a constant supply of clean energy is being provided in the event of loadshedding.

We partner with our clients over the long term, providing you with attractive value add efficient energy solutions for your properties.

Energy security is becoming a vital component of any home as we continue to struggle with energy supply and what better way to enhance your property value and attractiveness to tenants (if rented out), than with cleaner, cheaper and more reliable energy solutions.





HOT WATER SOLUTIONS

Bright Light also includes energy efficient hot water equipment for residential property owners.

Water is an excellent store of energy and efficient storage of water that is heated with solar power will reduce your monthly electricity costs even further.

Our hot water solutions focus on centrally heated water with efficient storage using solar energy to power heat pumps. We include a full plumbing retrofit (if required) and the installation of hot water meters to allow accurate, consumption based billing.

We are able to fund all the costs related to the provision of hot water, provide our clients with a fully funded solar energy solution and provide energy cost savings from the first month.

Not only do we fund these costs, but we will also insure and maintain the equipment at no additional cost to the client.

RENTAL SOLUTIONS

Bright Light also offers various rental solutions that are fully insured and maintained for our residential homeowner clients, whether you live on a freestanding property or in a gated estate and are billed directly by council (individually metered and billed).

There are several funding options currently available to residential homeowners, including extending a mortgage bond, obtaining a second bond on your property, or obtaining loan funding from your commercial bank. Unfortunately these processes can be laborious and time consuming.

Bright Light Solar aims to take the stress out of the credit application process and will provide you with a solar, battery storage and hot water solution hassle free.

	CASH PRICE	FUNDED PRICE**
SUN SAVER 4.92 kW solar PV + 5.12 kWh battery + 7.2 kW inverter + 200 litre domestic heat pump	R 160 000*	R 3 000* <small>fixed cost</small>
URBAN FUSION 7.38 kW solar PV + 10.24 kWh battery + 14.4 kW inverter + 200 litre domestic heat pump	R 210 000*	R 3 950* <small>fixed cost</small>
UTILITY SHIELD 9.84 kW solar PV + 15.36 kWh battery + 14.4 kW inverter + 200 litre domestic heat pump	R 260 000*	R 4 700* <small>fixed cost</small>

*All amounts are charged monthly and exclusive of VAT. Monthly repayment amount over 10 years with 7% annual escalation.
Terms and conditions apply.

WHY CHOOSE OUR SOLUTIONS?

The Bright Light rental solutions offers the following benefits:

- No upfront capital expenditure required
- Full turnkey solution that includes all insurance and maintenance costs over the contract period
- Client call center to ensure ongoing client support
- Enjoy electricity savings from day 1
- Includes efficient hot water solution to maximise energy savings
- Hassle free application process

OUR RECENT RESIDENTIAL PROJECTS

Avianto Lifestyle Estate



5 kW Hybrid Inverter
5.12 kWh Lithium Battery
3.24 kW PV

Avianto Lifestyle Estate



14.4 kW Hybrid Inverter
15.36 kWh Lithium Battery
9.6 kW PV

Letamo Wildlife Estate



15 kW Hybrid Inverters
15,36 kWh Lithium Batteries
1 X 200L 750W EMS Heat pump
10.8 kW PV

Featherbrooke Estate



48 kW Hybrid Inverters
61,44 kWh Lithium Batteries
32.8 kW PV



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